

2018 reflections: D.C.-area executives open up about their highs and lows

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It's not easy to sum up the wild year that was 2018 in a few words, but we asked a bunch of Greater Washington's top executives to give it a try.

From M&A dealmaking to political stalemates, from federal contracting surges to blows against journalism, our executives' experiences throughout the year spanned the spectrum.

Now as 2018 draws to a close, they talked about which moments stood out for them as the biggest highs and lows for themselves and their organizations — their wins and losses, successes and disappointments, their business growth and their business shifts. And they offered up their key takeaways for what promises to be a memorable year.

Read their responses, edited for length and clarity, in the gallery above.



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Business high: “[Clients] helped us record our best year since our founding in 1996. This achievement, in turn, allowed us to continue to attract more talented professionals to our team.”

Business low: “We thought we would close out the year even higher, but a couple of major deal closings will now occur in early 2019.”

Takeaway from 2018: “We operate in an increasingly interconnected world, and dealmaking, more than ever before, is a team game. In 2018, we worked alongside terrific lawyers, accountants and other dealmaking advisers.”

– *Joe Golden, senior managing director, The McLean Group*

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