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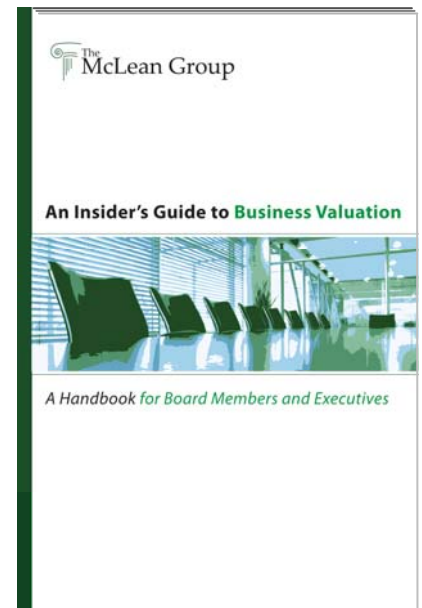
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**FOR IMMEDIATE RELEASE**

## **The McLean Group Publishes Business Valuation Guide for Board Members and Executives**

McLean, VA – June 22, 2011 – The McLean Group is pleased to announce the publication of *An Insider's Guide to Business Valuation: A Handbook for Board Members and Executives* authored by Andy Smith, a principal in The McLean Group and leader of The McLean Valuation Services Group. The handbook provides an overview of various issues many business owners and fiduciaries encounter when having a business valuation performed. The handbook includes a useful appendix of important questions board members and executives should ask when reviewing business valuation reports.

Andy Smith has also recently co-authored articles published in *Financial Valuation and Litigation Expert*, Thomson Reuters' *Valuation Strategies*, and The National Association of Certified Valuators and Analysts' (NACVA's) *Ambassadors' QuickRead*. He frequently speaks before national audiences on valuation issues, has been an Adjunct Professor with George Mason University's MBA program, and is a former national instructor with NACVA. *Smart CEO Magazine* named Mr. Smith one of Washington, DC's "Top CPAs."



Copies of the book may be purchased [here](#).

### **About The McLean Group**

The McLean Group is a national, middle market investment bank headquartered in McLean, VA that provides merger and acquisition (M&A), business valuation, corporate finance, and market intelligence services. The firm has more than 30 offices nationwide, serving domestic and international clients with a broad resume of successfully consummated transactions. Securities transactions are cleared through The McLean Group's affiliate, McLean Securities, LLC, a FINRA registered broker dealer and member FINRA/SIPC. For more information, visit [www.mcleanllc.com](http://www.mcleanllc.com).

### **About The McLean Valuation Services Group**

As a core competency and complement to our M&A business, The McLean Valuation Services Group provides business valuation services, including intangible asset and financial security valuations for a variety of transaction, financial reporting, and tax purposes. The McLean Valuation Services Group has the requisite experience and credentials to support a variety of litigation proceedings, including quantifying economic damages and valuing a minority interest. The McLean Valuation Services Group is one of the largest valuation firms in the mid-Atlantic area and has dedicated valuation offices in Silicon Valley and Austin, Texas.