



Headquarters:  
7900 Westpark Drive  
Suite A320  
McLean, VA 22102

703.827.0200 main  
703.827.0175 fax  
www.mcleanllc.com

Contact: Katie Merchant, Communications Manager      FOR IMMEDIATE RELEASE  
Phone: (703) 752-9008  
E-mail: kmerchant@mcleanllc.com

## **Andy Smith Awarded ASA Designation from American Society of Appraisers**

McLean, VA, September 29, 2005 - The McLean Group, a middle-market Washington DC area investment bank, is pleased to announce that Andy Smith, Managing Director of the business valuation practice, earned his credential of Accredited Senior Appraiser (ASA) from the American Society of Appraisers. Andy was awarded his designation after successfully completing the American Society of Appraiser's written and oral examinations, submitting example appraisal reports, meeting experience requirements, and satisfying other qualifying criteria demanded by the Society's International Board of Examiners.

Andy's experience includes public accounting, investment banking, and financial operations management. His career began with KPMG Peat Marwick where he served as a corporate finance and audit manager in its Washington DC, Moscow, Russia, and Almaty, Kazakhstan offices. He later joined Washington Equity Partners as an associate director where he assisted in various international wireless telecommunications transactions. He also worked with a strategic advisory group to Lucent Technologies and was formerly the director of finance of a wireless telecom services company. He is also a Certified Public Accountant, Accredited in Business Valuation, Certified Valuation Analyst, and Certified Management Accountant. He is a National Association of Securities Dealers (NASD) registered representative and financial and operations principal (Series 7, 28, and 63).

"This credential comes as no surprise as Andy's professionalism goes hand in hand with his drive to succeed. His ASA credential is another example of his dedication and focus on the valuation profession," says Dennis Roberts, Chairman of The McLean Group. "Receiving the ASA credential is a natural step as he continues to build his career. Our firm performs over 100 valuations a year for a variety of purposes and receiving the ASA designation is another example that The McLean Group is staying at the forefront of technical business valuation issues," Dennis added.

Andy actively manages The McLean Group's business valuation practice, which values businesses, business interest, securities, and intangible assets for transaction, financial reporting, stock option plan, tax, and litigation support purposes. The business valuation practice caters to the valuation needs of a full range of clients, including large multi-billion dollar public companies and small, privately held middle market businesses.

To view Andy Smith's profile, please [click here](#)

### **About American Society of Appraisers (ASA)**

The American Society of Appraisers is an organization of appraisal professionals and others interested in the appraisal profession. International in structure, it is self-supporting and independent. The oldest and only major appraisal organization representing all of the disciplines of appraisal specialists, the society originated in 1936 and incorporated in 1952. ASA's headquarters is in the metropolitan Washington, D.C., area.



### **About The McLean Group**

The McLean Group, LLC, is a national, middle market investment bank headquartered in McLean, VA providing merger and acquisition (M&A), capital formation, market intelligence, business valuation, litigation support and exit planning services. The firm serves domestic and international clients with a broad resume of successfully consummated financial transactions. Securities transactions are cleared through The McLean Group's affiliate, McLean Securities, LLC, a FINRA Registered Broker Dealer and Member FINRA/SIPC. For more information, visit [www.mcleanllc.com](http://www.mcleanllc.com).

If you would like more information about this transaction, please contact Katie Merchant at (703)752-9008 or e-mail Katie at [kmerchant@mcleanllc.com](mailto:kmerchant@mcleanllc.com).